

## PERSONAL INFORMATION



## Konstantin Poudin

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WORK	EXPER	IENCE
VVOIN		

01/06/2016-Present

## Associate Professor

University of National and World Economy (UNWE), Department "National and Regional Security", Sofia (Bulgaria)

- Teaching in the field of Security Management, International and National Security, Corporate Security and Nuclear Security
- Research in the field of Security Management, International and National Security, Corporate Security and Nuclear Security

### 30/11/2009-31/05/2016 Chief Ass

## Chief Assistant Professor

University of National and World Economy (UNWE), Department "National and Regional Security", Sofia (Bulgaria)

- Teaching in the field of Security Management, International and National Security and Corporate Security
- Research in the field of Security Management, International and National Security and Corporate Security

01/09/2006-29/11/2009

### Assistant Professor

University of National and World Economy (UNWE), Department "National and Regional Security", Sofia (Bulgaria)

- Teaching in the field of Defence Economics, Security Management, International and National Security, and Corporate Security
- Research in the field of Defence Economics, Security Management, International and National Security, and Corporate Security

01/04/2002-01/08/2002

## Office Assistant

AVI-ZEMMASH Ltd, Sofia (Bulgaria)

- Organizing the office and assisting for the optimization of the processes
- Sorting and distributing communications

### EDUCATION AND TRAINING

13/05/2022-14/04/2022

Certificate "Internal Auditor of the Quality Management System", according to the requirements of ISO 9000:2015

Insitute for Postgraduate Studies (IPS), UNWE, Sofia, Bulgaria



09/05/2019–11/05/2019	Professional Certificate "Security Management per Operatori in Aree di Crisis e Confitto" Istituto per gli Studi di Politica Intrenazionale (ISPI), Milan, Italy
09/05/2016–09/05/2016	Certificate in Anticorruption Education UNWE, Sofia, Bulgaria
08/04/2015–11/04/2015	Certificate in Addressing and Mitigating Insider Threat Workshop, Sofia, Bulgaria Center for International Trade and Security, University of Georgia (United States)
24/11/2015–05/12/2015	Certificate in Diplomacy and Regional Security Course Diplomatic Institute at the Ministry of Foreign Affairs of the Republic of Bulgaria
24/01/2014–25/01/2014	Certificate in Usage of Interactive Methods to Raise the Level of Academic Teaching BG051PO001-3.1.09-0024 "Facing the new challenges of the times: a modern career development system the academic staff of the University of National and World Economy, Operational Programme "Development of Human Resources" (2007-2013)
10/06/2009–12/06/2009	Certificate from Training course within the framework of NATO project SfP 982 063 "Management of Security Related R&D in Support of Defence Industrial Transformation" The University of National and World Economy (UNWE), The Institute for Parallel Processing at the Bulgarian Academy of Sciences, The Institute for Techniques of Intelligent Systems at the Federal Armed Forces University, Germany, The National Defence College at the National Defense University, Romania, Faculty of Economics at the European University, FYROM
26/06/2003–09/04/2009	PhD in Economics and Management University of National and World Economy (UNWE), Deparment "National and Regional Security", Sofia (Bulgaria)
26/03/2008–29/03/2008	Training Course for New Researchers, Brussels, Belgium COST Action A25 "European Small Arms and Perpetuation of Violence"
01/12/2003–10/12/2003	Certificate in Initial Training on the Protection of Classified Information Institute for Postgraduate Studies (IPS), UNWE, Sofia, Bulgaria
01/10/2001–24/06/2003	Master's Degree in National and International Security New Bulgarian University (NBU), Department "National and International Security", Sofia (Bulgaria)
15/09/1999–24/05/2003	English Language Training Courses Center for Economic Training of Staff at the Ministry of Economy of the Republic of Bulgaria
01/10/1997–27/11/2001	Bachelor's Degree in Economics of Defence and Security University of National and World Economy (UNWE), Department "National and Regional



# Curriculum vitae Security", Sofia (Bulgaria)

	Security", Sofia (	Bulgaria)				
01/10/1999–24/05/2000	Diploma di Conoscenza della Lingua Italiana Istituto Italiano di Cultura in Sofia, Bulgaria					
15/09/1993–24/05/1997	Secondary Education 8 "Vasil Levski", Secondary School, with advanced study of Italian, Sofia, Bulgaria					
06/01/1996–05/03/1996	Diploma in Tour Institute for Trade Bulgaria	Guiding Union and Social F	Research at CISB -	professional traini	ng center,Sofia,	
PERSONAL SKILLS						
Mother tongue(s)	Bulgarian					
Foreign language(s)	UNDERSTANDING		SPEAKING		WRITING	
	Listening	Reading	Spoken interaction	Spoken production		
English	B2	B2	B1	B1	B2	
-		Certificat	es for Completion of			
Italian	B2	B2	B2	B1	B2	
	Diploma De	ella Conoscenza della Lir	ngua Italiana, Italian Cul	tural Institute, Sofia, July	/ 2000	
Russian	C1	C2	A1	A1	A2	
	Common European Fra	c user - B1 and B2: Indep mework of Reference for I	<u>_anguages</u>			
Communication skills		on skills gained throug ogram of the UNW E a			urer in the International	
Organisational / managerial skills	Good organizational skills gained through my experience as:					
	<ul> <li>scientific secretary of Department "National and Regional Security" at UNWE 2007-2015;</li> </ul>					
	<ul> <li>director of the Center of Institutional Change Research (CICR) at the UNWE since 2017;</li> </ul>					
	- member of the Advisory board of the Center for Nuclear Security Support at the UNWE since 2017;					
	- participation in different research university, national and international projects, such as:					
	International projects					
	BG05M2OP001-2.016-0004-CO1 - Project on the Economic Education in Bulgaria 2030, funded by the Operational Programme Science and Education for Smart Growth co-financed by the European Union through the European Structural and Investment Funds, head of the project Prof. Dr. Dimitar Dimitrov, started 23.07.2021-31.12.2023 г.					
	"Disaster Risk Reduction: Innovative Sustainable Solutions through Interactive Education", Erasmus + Programme, participants UNWE, Sofia, Bulgaria, University of Peloponnese, Greece and Research and Analyses Ltd, the UK, project leader Prof. Dr. Dimitar Dimitrov, start date September 2021 – August 2023					
	Contraband & Counterfeit Risk Identification (Business Process Analysis and Spatial Aspect), Department "National and Regional Security", UNWE, financed by PMI Impact – Philip Morris International Management SA, project leader Prof. Dr. Dimitar Dimitrov, start data august 2017 – end data 2019.					
	Contribution of the OSCE Network of Think Tanks and Academic Institutions to the Panel of Eminent Persons, OSCE Network of Think Tanks and Academic Institutions and CORE – Centre for OSCE Research, Coordinator: Dr. Wolfgang Zellner, June-September 2015.					
	NATO project StP 082062 "Management of Security Pelated P&D in Support of Defence Inductrial					

NATO project SfP 982063 "Management of Security Related R&D in Support of Defence Industrial Transformation", Directed by Colonel ret., Dipl.Sc.Pol. Heinrich Buch and Prof. Dr. Tilcho Ivanov, 2006-2010.



DCAF Young Faces Program, Coordinators: Mr. Fedor Keredzin and Ms. Helena Ziherl, 2007 – 2008.

### National projects

"Modeling, Analysis and Optimization of Social-economic Measures to Reduce the Negative Consequences of the COVID-19 pandemic", funded by the "Scientific Research" Fund, Contract KP-06-DK2/2 of 30.03.2021, project leader Prof. Dimitar Panayotov Dimitrov, 2021-2023.

BG051PO001-3.1.09-0024 Facing the New Challenges of the Time: A Modern System of Career Development of Academic Staff of the University of National and World Economy, Operational Programme "Human Resources Development" (2007-2013), project leader Prof. Dr. Valentin Goev, 2013

- 2014.

BG051PO001-3.1.07-0053 "Development and Implementation of Updated Curricula in "Bachelor" Degree, direction "Administration and Management ", in Accordance with the Requirements of the Labor Market", Operational Programme "Human Resources Development" (2007-2013), project leader AssocProf. Dr. Tsvetana Stoyanova, 2013 – 2015.

### University projects

"Requirements and Conceptual Model for Establishment of a Training Laboratory within Master's Degree program in Cyber security at the UNWE", project leader Assoc. Prof. Georgi Georgiev Penche, PhD, 2021-2022

"Institutional Change Management", project leader Assoc. Prof. Konstantin Poudin, PhD, 2018.

"Ideology and Policy of Neo-Ottomanism and Interethnic Relations in Bulgaria", project leader Prof. Ivaylo Hristov, DSc, 2016-2017.

"Education and Research in Defense and Security Economics - Present and Future", project leader Assoc. Prof. Dr. Tsvetan Tsvetkov, 2015-2016.

"Contemporary Tools for Security Assessment", project leader Assoc. Prof. Dr. Tzvetan Tzvetkov, 2013-2015.

"Factors and Aspects of Professionalization of Bulgarian Armed Forces", project leader Chief Assist. Prof. Konstantin Poudin, 2009-2011.

"Economic Aspects of Terrorism", project leader Prof. Dr. Dimitar Dimitrov, 2009-2011.

"Social-Economic Aspects of Human Trafficking", project leader Prof. Dr. Stefan Hristov, 2009-2011.

"Critical Infrastructure Protection in EU and Bulgaria. Economic and Organizational Aspects", project leader Assoc. Prof. Dr. Tsvetan Tsvetkov, 2008-2009.

"Public-Private Partnership Policy based on Private Investment Initiatives", project leader Prof. Dr. Tilcho Ivanov, 2004-2006.

"Defence Expenditures and Economic Development", project leader Prof. Dr. Tilcho Ivanov , 2002-2004.

Job-related skills I am author and co-author of more than 70 publications (in Bulgarian, English, Italian) related to different topics on security, such as:

- 1. Poudin, K., Professions and Positions in Cybersecurity and the Related Training. Scientific Papers of the UNWE. Volume 3/2022, pp. 11-28
- Poudin, K., Chapter five. Corporate Security Culture. In: Dimitrov D., T. Ivanov, Tsv. Tsvetkov, G. Pavlov, K. Poudin, N. Dimitrov, Yuri Tsenkov, T. Gechkova, Ek. Bogomilova, At. Dimitrov, N. Ivanov. Corporative security. Sofia, PC-UNWE, 2021, pp. 143-159
- 3. Poudin, K., Third chapter. Threats to corporate security. In: Dimitrov D., T. Ivanov, Tsv. Tsvetkov, G. Pavlov, K. Poudin, N. Dimitrov, Yuri Tsenkov, T. Gechkova, Ek. Bogomilova, At. Dimitrov, N. Ivanov. Corporative security. Sofia, PC-UNWE, 2021, pp. 102-124
- 4. Pavlov, G. and Poudin, K., Challenges to Information Security at Regional Level. International Scientific Conference Trends in Regional Development and Security Management. Publishing Complex-UNWE. 2019, pp. 16-22.
- 5. Poudin, K., Developing and Maintaining Business Security Culture, Yearbook 2018, UNWE, ISSN (print): 1312-5486, ISSN (online): 2534-8949, pp.255-269
- Poudin, K., Forms of Organized Crime in the Black Sea Region, Proceedings of the National Scientific Conference "The Wars of the 21<sup>st</sup> Century", organized by BISPRM, in Bulgarian, held on 18.12.2017, ISBN: 978-619-90757-2-2, pp.214-229
- 7. Poudin, K., Establishment and Development of Nuclear Security Culture, Proceedings of the 6th National Conference with international participation "Material Science, Hydro- and Aerodynamics and National Security 2017", organized by Institute of Metal Science, Equipment and Technologies with Hydro-aerodynamic centre "Acad. Angel Balevski", BAS, in Bulgarian, held on 29-30.05.2017, ISSN: 1313-8308, pp. 203-209
- 8. Poudin, K., The OSCE and the Security in Southeast Europe four decades after Helsinki, Proceedings of International Scientific Conference "Southeast Europe: the New Challenges to



the Regional Security", in Bulgarian, organized by Department "National and International Security", New Bulgarian University, held on 02-03.06.2015, edited by Assoc. Prof. Todor Kolarov, PhD, refereed by Prof. Georgi Bahchevanov, DSc and Prof. Nikolay Radulov, PhD, pp. 112-120

- 9. Reviving Co-operative Security in Europe through the OSCE, Contribution of the OSCE Network of the Think Tanks and Academic Institution to the Panel of Eminent Persons, in English, 2015, edited by Teija Tiilikainen, ISBN: 978-951-769-463-6, 2015
- Poudin, K., Il Concetto di Sicurezza Umana Storia, SIS № 6/2015, Caratteristiche, Critiche, Periodico Mensile dell'IRIAD, in Italian, Direttore Scientifico Prof. Dr. Maurizio Simoncelli, ISSN 2385 – 2984, pp. 3-22
- Poudin, K., The Role of the University of National and World Economy in Research on Defence and Security Economics, Proceedings of International Scientific Conference "Research in the Defence a Centennial Tradition and New Horizons", in Bulgarian, "G.S.Rakovski" National Defence College Defence Advanced Research Institute, held on 07-08.10.2014, edited by Cap. (Navy)Prof. D.Sc. Yantsislav Yanakiev, pp. 245 – 251
- Poudin, K., The Reform and the Process of Professionalization in Defence, Proceedings of International Round Table "The Reforms in the National Security System of the Republic of Bulgaria", in Bulgarian, organized by Department "National and International Security", New Bulgarian University, held on 03.06.2014, edited by Assoc. Prof. Venelin Georgiev, PhD, refereed by Prof. Georgi Bahchevanov, DSc and Assoc. Prof. Nenko Doykov, PhD, pp. 143 – 150
- 13. Poudin, K., The Professions in the Bulgarian Armed Forces, Proceedings of Jubilee Conference "Ten Years from Bulgaria's Accession to the NATO", in Bulgarian, organized by Department "Nationaland Regional Security" and Center for Strategic Studies in Defense and Security, UNWE, held on 05.04.2014, edited by Prof. Dr. Dimitar Dimitrov, Assoc. Prof. Dr. Tsvetan Tsvetkov, Chief Assist. Prof. Konstantion Poudin, Assist. Prof. Dr. Nedko Tagarev, Assist. Prof. Dr. Ekaterina Bogomolova, Mr. Zahari Goranov, PhD Student, pp. 12-23
- 14. Poudin, K., Human Security Concept Origin, Development and Essence, "Contemporary Tools for Security Assessment", Part 1, monograph of Department "National and Regional Security" and Center for Strategic Studies in Defense and Security, UNWE, in Bulgarian, edited by Assoc. Prof. Tsvetan Tsvetkov, PhD, Publishing Complex - UNWE, Sofia, 2014, pp. 30 – 48
- Poudin, K., Thoughts on Chivalry, Truth, Freedom, Media and Security, Proceedings of Jubilee Conference "Media Between Mission and Business", in Bulgarian, held on 29.10.2013, UNWE, pp. 145 – 150
- Poudin, K., Threats to National and Regional Security, Proceedings of International Scientific Conference "Globalism, Regionalism and Security", in Bulgarian, held on 19 – 21.09.2013, UOB Ravda, pp. 232 – 238
- 17. Poudin. K., Challenges to Security Training in Civilian Universities, , Proceedings of Jubilee International Conference "Ten Years of Security Education at the NBU: State and Challenges in a Dynamic and Unpredictable Environment", in Bulgarian, held on 20.06.2013, edited by Assoc. Prof. Venelin Georgiev, PhD, refereed by Prof. Georgi Bahchevanov, DSc and Assoc. Prof. Nenko Doykov, PhD, pp. 473 – 483
- Poudin. K., National Security Policy in Terms of Managerial Theory, Proceedings of Jubilee International Conference "Ten Years of Security Education at the NBU: State and Challenges in a Dynamic and Unpredictable Environment", in Bulgarian, held on 20.06.2013, edited by Assoc. Prof. Venelin Georgiev, PhD, refereed by Prof. Georgi Bahchevanov, DSc and Assoc. Prof. Nenko Doykov, PhD, pp. 96 – 104
- Poudin, K., Factors and Aspects of Professionalization of the Bulgarian Armed Forces, monograph, in Bulgarian, refereed by Prof. Tilcho Ivanov, PhD and Prof. Dimitar Dimitrov, PhD, Publishing Complex – UNWE, Sofia, 2013, total pages 158
- 20. Poudin, K., Social Development Indicators in Times of Crisis, Proceedings of Scientific-Practical Conference "The Economy of the Rhodopes - Regional Issues and Perspectives", dedicated to the 100th anniversary of the liberation of the Rhodopes, in Bulgarian, held on 01.06.2012, edited by Prof. Tilcho Ivanov, PhD, pp. 58 – 66
- 21. Poudin, K., Contemporary Measures Against Trafficking in Human Beings, "Trafficking in Human Beings. Social-economic Aspects", Part 3, monograph of Department "National and Regional Security" and Center for Strategic Studies in Defense and Security, UNWE, in Bulgarian, edited by Prof. Stefan Hristov, PhD, Avangard Prima, Sofia, 2012, pp. 93 101
- 22. Poudin, K., Research Activity on the Subject of Terrorism, "Economic Aspects of Terrorism. Sectoral Impact Analysis and Research Methods in the European Union", Part 3, monograph of Department "National and Regional Security", UNWE, in Bulgarian, edited by Prof. Dimitar Dimitrov, PhD, Stopanstvo University Publishing, Sofia, 2012, pp. 33 - 48
- Poudin, K., Military Recruitment, Key Terms Used In The Learning Process, Vol. 1 Economics, in Bulgarian, edited by Prof. Ivan Georgiev, DSc and Prof. Borislav Borisov, PhD, Poublishing Complex – UNWE, Sofia, 2011, p. 143
- Poudin, K., Aspects of Information Security, Proceedings of International Scientific Conference "Application of Information and Communication Technology in Economy and Education", in Bulgarian, held on 2-3 December, 2011, edited by Assoc. Prof. Dimiter Velev, PhD, pp. 608 – 614
- 25. Pavlov. G., K. Poudin, Information Security in the Organization, textbook, in Bulgarian, refereed by



Assoc. Prof. Dimitar Dimitrov, PhD and Assoc. Prof. Dragomir Pargov, PhD, Stopanstvo University Publishing, Sofia, 2011, pp. 83 – 124

- Poudin, K., State and Trends in the Fight Against Trafficking in Human Beings, "Trafficking in Human Beings. Social-economic Aspects", Part 2, in Bulgarian, monograph of Department "National and Regional Security" and Center for Strategic Studies in Defense and Security, UNWE, edited by Prof. Stefan Hristov, PhD, Stopanstvo University Publishing, Sofia, 2011, pp. 152 – 166
- Poudin, K., About Inter-institutional Coordination and Teamwork, Proceedings of National Conference "Inter-institutional Coordination and Teamwork", in Bulgarian, held on 29.10.2010, edited by Prof. Elka Tododrova, DSc, refereed by Prof. Blagoy Kolev, PhD, pp. 187 – 192
- Poudin, K., Practice of the Protection of Critical Infrastructure of Selected Countries, , "Critical Infrastructure Protection in the EU and Bulgaria - Economic and Organizational Aspects", monograph of the Department "National and Regional Security" and Center for Strategic Studies in Defense and Security, UNWE, in Bulgarian, edited by Assoc. Prof. Tsvetan Tsvetkov, PhD, Stopanstvo University Publsihing, Sofia, 2010, pp. 78 – 97
- Poudin, K, Threats to Critical Infrastructure, "Critical Infrastructure Protection in the EU and Bulgaria - Economic and Organizational Aspects", monograph of the Department "National and Regional Security" and Center for Strategic Studies in Defense and Security, UNWE, in Bulgarian, edited by Assoc. Prof. Tsvetan Tsvetkov, PhD, Stopanstvo University Publishing, Sofia, 2010, pp. 146
- 30. 175
- Poudin, K., Social-Economic Reasons of Trafficking in Human Beings, "Trafficking in Human Beings. Social-economic Aspects", Part 1, monograph of Department "National and Regional Security" and Center for Strategic Studies in Defense and Security, UNWE, in Bulgarian, edited by Prof. Stefan Hristov, PhD, Stopanstvo University Publishing, Sofia, 2010, pp. 59 – 69
- 32. Poudin, K., Economic Aspects of Terrorism the Italian Case, "Economic Aspects of Terrorism. Analysis of International Experience and Identification of the Best Practices", monograph of Department "National and Regional Security", UNWE, in Bulgarian, edited by Prof. Dimitar Dimitrov, PhD, Stopanstvo University Publishing, Sofia, 2010, pp. 167 – 179
- 33. Poudin, K., The Role of the Media in the Security and Defense Sector, Proceedings of Scientific-
- 34. Practical Conference "Strategies and Policies for Security," "Balkan Security Forum", in Bulgarian, refereed by Prof. Nansen Behar, DSc and Prof. Valentin Stankov, DSc, Sofia, 2010, pp. 416–428
- 35. Poudin, K., Professionalization of the Bulgarian Armed Forces Theoretical Base, Development and Scientific Support of the Process, Proceedings of Jubilee Scientific Conference "Actual Problems of Defense and Security Economics", in Bulgarian, dedicated to the 20th Anniversary of Department "National and Regional Security" of the UNWE and Major "Economics of Defense and Security", Stopanstvo University Publishing, Sofia, 2010, pp. 198 – 219
- 36. Poudin, K., Civil Society Organizations in the National Security and Defense Sector, in Bulgarian, Economic Alternatives Magazine (3), 2010, pp. 63 73
- 37. Poudin, K., The Business in Security and Defense Sector, in Bulgarian, Infrastructure and Communications Magazine (1), 2010, pp. 98 106
- Poudin, K., Regional Infrastructural Conflicts Balkan Peninsula, in Bulgarian, Conflictology and Modernity Magazine (1), 2009, pp. 47 – 54
- Poudin, K, Contemporary Bulgarian Armed Forces. Social-Economic Aspects of their Professionalization, in Bulgarian, monograph, refereed by Prof. Tilcho Ivanov, PhD, Avangard Prima, Sofia, 2009, total pages 139
- 40. Poudin, K., Bulgarian-Macedonian Relations in the Sphere of Defence and Security 1999 2009, in Bulgarian, Economic Alternatives Magazine (5), 2009, pp. 90 99
- Poudin, K., Defence R&D Potential in Bulgaria after 1989, Proceedings of International Conference "Business and Science for Security and Defence Industrial R&D", in English, Ed. by T.Ivanov. D. Dimitrov& K. Poudin, Avangard Prima, Sofia, 2009, pp. 165 – 17
- Poudin, K., R&D Personnel Policy in Bulgaria, Proceedings of International Scientific Conference "Security and Defence R&D Management: Policy, Concept and Models", in English, , Ed. by T.Ivanov.
- 43. D. Dimitrov& K. Poudin, Avangard Prima, Sofia, 2009, pp. 238 246
- 44. Poudin, K., State and Perspectives of Motivation and Remuneration Policy in the Bulgarian Army, in Bulgarian, "Production Model and Analysis of Defense Expenditure," study of a research team headed by Prof. Tilcho Ivanov, PhD, Military Publishing House, Sofia, 2008, p. 118 – 120
- 45. Poudin, K., Public-Private Partnership in Human Resource Management in the Armed Forces. Case Studies of the US Armed Forces, Chapter 9, Policy of Public-Private Partnership in Security and Defense Sector, in Bulgarian, monograph of the Department "National and Regional Security", UNWE, edited by Prof. Tilcho Ivanov, PhD, "Stopanstvo" University Publishing, Sofia, 2008, pp. 88-94
- 46. Poudin, K., Implementation of Public-Private Partnership in Human Resource Management in the Armed Forces of the Republic of Bulgaria, Chapter 20, Policy of Public-Private Partnership in Security and Defense Sector, in Bulgarian, monograph of the Department "National and Regional Security", UNWE, edited by Prof. Tilcho Ivanov, PhD, "Stopanstvo" University Publishing, Sofia, 2008, pp. 224-233



- Poudin, K., The position "military recruiter" an opportunity to improve the recruiting system of professional soldiers in the Bulgarian Army, in Bulgarian, Economic Alternatives Magazine (2), 2007, pp. 63 – 70
- Poudin, K., Conflicts in the Bulgarian Armed Forces and Opportunities to Overcome, in Bulgarian, Conflictology and Modernity Magazine (1), 2007, pp. 143 – 149
- Poudin, K., Public-Privet Partnership in Human Resources Management System of the Bulgarian Armed Forces, Proceedings of Annual International Conference on Economics and Management of Security and Defence, in English, Ed. by T.Ivanov. D. Dimitrov& K.Poudin, Avangard Prima, Sofia, 2007, pp. 72 – 78
- 50. Poudin, K., The Economic Aspects of Professionalization of the Bulgarian Armed Forces, in Bulgarian, Economic Alternatives Magazine (4), 2006, pp. 119 128
- 51. Poudin, K., Professional Orientation and Military Recruiting, in Bulgarian, Military Journal Magazine (4), 2006, pp. 33 43
- Poudin, K., The HR Outsourcing Practice and the US Armed Forces Experience in Its Implementation, in Bulgarian, Economic Alternatives Magazine (2), 2006, pp. 140 – 147
- Poudin, K., The HR Outsourcing Practice and Its Implementation in the Armed Forces, Proceeding of International Conference "Private Investment Initiatives for Armament Modernization", in English, Ed. by T.Ivanov. D. Dimitrov& K.Poudin, "Stopanstvo" University Publishing, Sofia, 2006, pp. 130 – 140
- 54. Poudin, K., The Impact of Defence Expenditures on the Economic Development in the Municipality of Elhovo, Defence Expenditures and Economic Development, Proceedings of Scientific Seminar with International Participation on Economics and Management of Security and Defence, in
- 55. English, Ed. by T.Ivanov, D. Dimitrov& K.Poudin, "Stopanstvo" University Publishing , Sofia, 2006, pp. 234 237
- 56. Poudin, K., Military Personnel Expenditures and Economic Development. Case Study of Municipality of Elhovo, Defence Expenditures and Economic Development, in Bulgarian, monograph of the Department "National and Regional Security", UNWE, edited by Prof. Tilcho Ivanov, PhD, "Stopanstvo" University Publishing, Sofia, 2006, pp. 71-78
- 57. Poudin, K., Social Policy Challenges in the Armed Forces after the Summit in Prague November 2002, Proceedings of International Workshop on Economics of Defense and Security "Priorities of Economics of Defense and Security after the Summit in Prague in November 2002", in Bulgarian, Avangard Prima, Sofia, 2005, pp. 127 131

Digital skills	SELF-ASSESSMENT						
	Information processing	Communication	Content creation	Safety	Problem- solving		
	Independent user	Independent user	Independent user	Independent user	Independent user		
	Digital skills - Self-assess	ment arid					

Driving licence AM, B